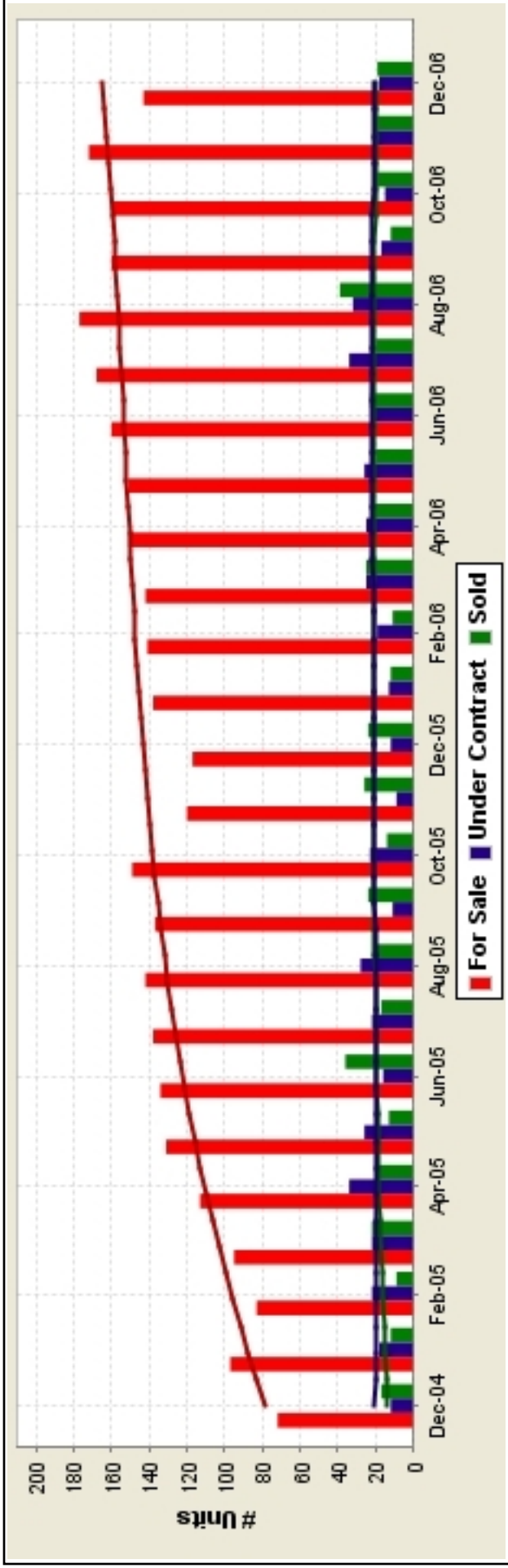


# Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand  
2 Years (Monthly) 12/01/04 - 12/31/06



### KEY INFORMATION

		2 Year			
	Dec-04	Dec-06	Δ	% Δ	Avg
FS	72	143	71	98.61	177
UC	12	18	6	50.00	34
Sold	17	19	2	11.76	39
					Max
					177
					Min
					72
					Dec Avg
					111

		December 04-05-06			
	Dec-04	Dec-05	Dec-06	Δ	% Δ
FS	72	117	143	71	98.61
UC	12	12	18	6	50.00
Sold	17	24	19	2	11.76

		Dec-06			
	Dec-05	Dec-06	Δ	% Δ	
FS	117	143	26	22.22	
UC	12	18	6	50.00	
Sold	24	19	-5	-20.83	

### MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois, Time Period: 2 years (monthly)

Bedrooms: All Bathrooms: All

Property Types: Residential:(Attached Single)

Cities: Oswego

Price: 0 - 9999999999  
Construction Type: All

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

# Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand  
2 Years (Monthly) 12/01/04 - 12/31/06

Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Dec-06	143	18	12.59	19	13.29
Nov-06	172	21	12.21	19	11.05
Oct-06	159	15	9.43	19	11.95
Sep-06	160	17	10.62	12	7.50
Aug-06	177	32	18.08	39	22.03
Jul-06	168	34	20.24	20	11.90
Jun-06	160	21	13.12	23	14.37
May-06	151	26	17.22	20	13.25
Apr-06	151	25	16.56	21	13.91
Mar-06	142	25	17.61	25	17.61
Feb-06	141	19	13.48	11	7.80
Jan-06	138	13	9.42	12	8.70
Dec-05	117	12	10.26	24	20.51
Nov-05	120	9	7.50	26	21.67
Oct-05	149	23	15.44	14	9.40
Sep-05	137	11	8.03	24	17.52
Aug-05	142	28	19.72	21	14.79
Jul-05	138	22	15.94	17	12.32
Jun-05	134	16	11.94	36	26.87
May-05	131	26	19.85	13	9.92
Apr-05	113	34	30.09	18	15.93
Mar-05	95	22	23.16	22	23.16
Feb-05	83	22	26.51	9	10.84
Jan-05	97	18	18.56	12	12.37
Dec-04	72	12	16.67	17	23.61
<b>Total/Avgs</b>	<b>136</b>	<b>21</b>	<b>15.37</b>	<b>20</b>	<b>14.54</b>